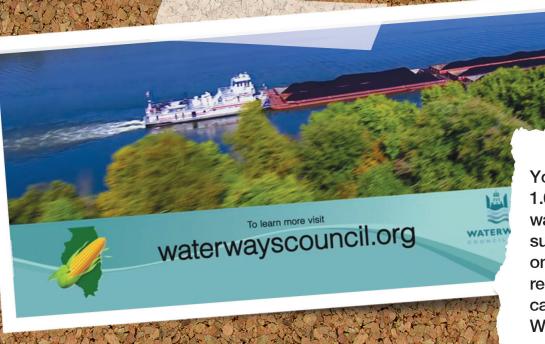
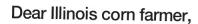
## Snapshots of Success

# At IL Corn, COrn farmer profitability is our bottom line



Your IL Corn checkoff dollars made sure that over 1.6 million influential people have learned why inland waterways are critical to agriculture. This highly successful television advertisement was leveraged on YouTube to gain online exposure, garnering record-breaking views. An innovative pay-for-click media campaign was hyper-targeted to a precise audience in Washington, DC, and in other influential markets.



I take my duties as Chairman of the Illinois Corn Marketing Board very seriously. Along with the 14 other district directors, I work hard to make sure that your IL Corn checkoff dollars are working for you. After all, your profitability as corn farmers is our bottom line. There is too much work going on with your checkoff to mention all of it, but I can highlight four main areas.

In the area of water quality, the Marketing Board has begun work to uncover a baseline number for nitrogen runoff from row crops, so that Illinois Corn Growers Association can have the data to support them when they discuss regulations with the EPA. Our free, confidential water testing program is another key component of this work.

On waterways, transportation, and infrastructure, your corn checkoff dollars support the Waterways Council, Inc., and the U.S. Grains Council. We work with WCI to educate policy makers on the importance of waterways to Illinois corn farmers. This partnership includes the effort to improve our locks and dams.

To help the regulators and policy makers know more about corn farmers while you're talking with them, we've supported image and education programs like Illinois Farm Families, Corn Farmers Coalition, and the U.S. Farmers and Ranchers Alliance.

As for ethanol, ICMB continues to work behind the scenes, building ethanol infrastructure and funding the research in efficiency and environmental gains. In particular, we're funding the installation of pumps and tanks that will carry higher blends of ethanol. We're leading the charge on standardization of all newly installed gasoline pumps. Standardization will make sure every pump is ready for up to E25.

In addition to all this work, I also represent IL Corn with the Illinois Livestock Development Group, where your corn checkoff dollars are used to support the expansion of the livestock industry in-state.

Sincerely,

Tom Mueller Tom Mueller



What's Your Strategy for nutrient management and water quality? IL Corn knows that to avoid regulations, it's going to take voluntary action on every acre of corn to reduce nutrient loss. To know your strategy, you need to first know what you're losing. That's why your IL Corn checkoff dollars have placed portable nitrate testing kits around Illinois. Paired with technicians through our partner organizations (Illinois Council on Best Management Practices and the Illinois Soil and Water Conservation Districts) these test kits will provide answers you need to choose your strategy of best management practices. Find out more about the program at www.ilcorn.org/nutrientstrategy. These tests are free and confidential.

www.ilcorn.org/nutrientstrategy



You've told us that educating the public about corn farming should be one of our top priorities. We've heard you loud and clear. Your IL Corn checkoff dollars continue to support the Illinois Farm Families program and in 2015, with additional corn checkoff support, two dozen influential Chicago moms from the Illinois Farm Families program were flown to Monsanto headquarters in St. Louis to learn about biotechnology and GMO's. One of the moms said, "I now know exactly how and why GMO's were created and that they have been tested extensively to be sure they are safe when used in our food supply." The program was a resounding success and will be duplicated this year by the coalition effort which also includes checkoff dollars from soybeans, pork, beef, and dairy, as well as funding from Illinois Farm Bureau.

# COMING SOON! HIGHER ETHANOL BLENDS!

Leveraging your checkoff dollars is one of the things we do best. And 2015 was no exception! Partnered with a \$12 million grant from the U.S. Department of Agriculture, and \$19 million in private industry monies, your IL Corn checkoff will deliver you an estimated 507 new pumps this year at 87 gas stations in Illinois. These pumps are capable of pumping any ethanol blend from E15 through E85. We expect to see 67 million gallons of fuel flow through those pumps each year. Now that's building demand!

#### ILLINOIS CORN MARKETING BOARD STATEMENT OF FINANCIAL POSITION September 30, 2015 and 2014

ASSETS	_	2015	_	2014
CURRENT ASSETS				
Cash and cash equivalents	\$	88,859	\$	89,905
Investments		6,682,054		4,625,561
Accounts Receivable:				
Related party		22,380		48,158
Other		13,278		12
Accrued Interest Receivable		7,250		4,760
Prepaid rent (See note 1)		10,221		13,918
Prepaid expense		13,745	_	69,047
Total current assets	\$_	6,837,787	\$_	4,851,361
NON-CURRENT INVESTMENTS				
Investments designated for contingency (See note 2)	\$	1,500,000	\$	1,500,000
Long-term investments		243,840		0
Prepaid rent	_	251,351	. –	139,177
	\$ _	1,995,191	\$_	1,639,177
OFFICE EQUIPMENT				
Office equipment	\$	541,041	\$	469,972
Less accumulated depreciation		348,536		328,077
	\$ _	192,505	\$	141,895
	\$ _	9,025,483	\$_	6,632,433
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Due to related party	\$	28,770	\$	16,964
Expenses accrued and payable		1,009,406		417,042
Deferred revenue		0		155,071
Total current liabilities	\$	1,038,176	\$	589,077
LONG-TERM LIABILITIES				
Accrued post-retirement benefits	_	341,536	-	227,014
*	\$ _	341,536	\$ _	227,014
NET ASSETS				
Unrestricted- Designated for contingency	\$	1,500,000	\$	1,500,000
Unrestricted- Designated for projects in process (See note 3)		4,510,266		2,670,602
Unrestricted- Undesignated		1,635,505		1,645,740
	\$	7,645,771	\$ _	5,816,342

## ILLINOIS CORN MARKETING BOARD STATEMENT OF ACTIVITIES

418,181 2,428,315 259,571	\$ 11,11 <sup>-</sup> 33 \$ 11,14 <sup>-</sup> 4,37 <sup>-</sup> 3,588	4,119 1,316 2,881 4,197
418,181 2,428,315 259,571 2,687,886 5,244,002	36- \$ 11,11- 32- \$ 11,14- 4,37- 3,589	4,119 1,316 2,881 4,197
418,181 2,428,315 259,571 2,687,886 5,244,002	36- \$ 11,11- 32- \$ 11,14- 4,37- 3,589	4,119 1,316 2,881 4,197
2,428,315 259,571 2,687,886 5,244,002	\$ 11,11 <sup>-</sup> 33 \$ 11,14 <sup>-</sup> 4,37 <sup>-</sup> 3,588	1,316 2,881 4,197
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2,687,886 5,244,002	\$ 11,144 4,37' 3,589	1,197
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	3,589	
	3,589	
	3,589	
4,642,250		0.057
	384	
308,158		1,588
357,174	45	5,939
0,551,584	8,39	0,811
339,167	272	2,200
0,890,751	\$8,663	3,011
1,797,135	\$2,48	1,186
23,712	\$ 1	1,265
8,582	. 1	,589
	\$ 12	2,854
32,294	\$2,494	1,040
	23,712	23,712 \$ 11 8,582 1, 32,294 \$ 12

### Notes to Financial Statements

Note 1: ICMB has entered into a long-term rental agreement. Rent has been paid for the term of the agreemen On an annual basis, the rent is less than the annual amount paid prior to 1996 when this agreement started.

Note 2: This is a reserve of \$1,500,000 which has been established to maintain funding fo development projects in case of an unforeseen decline in check-off receipts.

Note 3: Represents amount committed, but not yet disbursed, for projects which were funded in previous fiscal years.

Note 5: The ICMB Communications Plan works with major agricultural organizations on state, national and international market development efforts and the dissemination of timely industry information.

Note 6: Executive Programs provide sponsorship of agricultural related organizations and participates in educational and promotional activities within the agricultural community.



www.ilcorn.org