



Positioning you for

IL CORN GROWERS ASSOCIATION 2022 ANNUAL REPORT

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"While 2022 hasn't been without its challenges, IL Corn Growers Association has had many wins on behalf of farmers in Illinois. Like your endless duties on the farm, IL Corn leaders and staff have been working on issues constantly to make sure farmers are represented and to position you to grow your farm and business. Some of our wins this year are a culmination of decades of work; we celebrated those efforts during our 50th anniversary and look forward as we focus on the future.

We are pleased to provide this snapshot of our annual report. From our staff and volunteer leaders, thank you for your continued support. With the dedicated efforts of talented individuals, we continue to represent you in Washington D.C. and Springfield. Take a couple minutes to remember how we have strategically aligned with farmer goals to position Illinois corn farmers for long term success."

Marty Marr

President New Berlin, IL

IL **CORN GROWERS ASSOCIATION** Working for You Illinois is divided into 15 districts and board members are elected to serve farmers in these districts.

IL Corn Growers Association (ICGA) is a grassroots membership organization representing the interests of corn farmers in Illinois. Because the Illinois Corn Marketing Act precludes the use of corn checkoff dollars for legislative activities, ICGA utilizes membership dues to sustain a notable legislative presence in Springfield, IL, and Washington, DC.



ICGA BOARD OF DIRECTORS

DISTRICT I -

Mike Homerding, Yorkville, 815-693-9735 DISTRICT II -

Ellen Rahn, Mount Carroll, 815-590-5265 DISTRICT III -

Brett Swanson, Oneida, 309-368-9737 DISTRICT IV - Bill Leigh, Minonk, 309-361-0224 DISTRICT V - Jason Bunting, Emington, 815-252-5520 DISTRICT VI – Sarah Hastings, Sidney, 217-841-2190 DISTRICT VII -

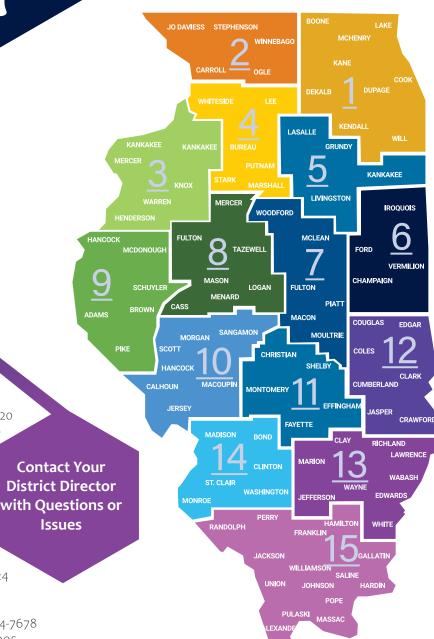
Mark Bunselmeyer, Maroa, 217-412-4466 DISTRICT VIII -

Mike Shane, Peoria, 309-509-0078 DISTRICT IX -

Michael Houston, Golden, 217-740-9125 DISTRICT X -

Marty Marr, Jacksonville, 217-473-9304 DISTRICT XI - Keith Sanders, Vandalia, 618-267-2024 DISTRICT XII – Don Guinnip, Marshall, 217-251-2199 DISTRICT XIII – Matt Rush, Fairfield, 618-599-1042 DISTRICT XIV – Garrett Hawkins, Waterloo, 618-604-7678 DISTRICT XV – Joe Murphy, Harrisburg, 618-926-5005 AT LARGE DIRECTOR - Kate Danner, Aledo, 309-337-2256 AT LARGE DIRECTOR – Dave Rylander, Victoria, 309-337-1360 EX OFFICIO ILLINOIS FARM BUREAU REPRESENTATIVE -

Mark Reichert, Auburn, mreichert@ilfb.org



QUESTIONS ABOUT THIS REPORT?

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Lindsay Mitchell, Communications, Imitchell@ilcorn.org Tara Desmond, Marketing, tdesmond@ilcorn.org

Lucas McPherson, Imcpherson@ilcom.org **2022 IL CORN GROWERS ASSOCIATION**Bloomington, Illinois Year Ended September 30, 2022

STATEMENT OF FINANCIAL POSITION CURRENT ASSETS Cash and Cash Equivalents **ASSETS**

477,528

Accounts Receivable

Related party

OF ACTIVITIES

STATEMENT

62,710 43,769

410,494 62,664

2,219,064 \$3,276,229 74,400

Property and Equipment, Net

Other Investments

Total Current Assets Short Term Investments

Prepaid Expenses

Grant Receivable

Long-term Prepaid Lease

8,221 2,074,000 2,072,906 4,632 (285)(87,552)

REVENUES AND GAINS

Income from Equity Investments Grants and Special Projects Project Funding Interest Rental Other

Unrealized Gain on Marketable Securities **TOTAL REVENUE AND GAINS**

\$4,202,364

OPERATING EXPENSES

Grassroots Committee Industrial Committee Exports Committee

PROGRAM SERVICES Special Projects

Total Program Services Management and General

TOTAL OPERATING EXPENSES

Net Assets, Beginning of Year Change in Net Assets **NET ASSETS, END OF YEAR**

\$3,756,887

156,576 11,265 \$408,782 3,746,887 **\$3,756,887** \$236,143 \$4,165,669 **Total Current Liabilities** Without Donor Restrictions **LIABILITIES AND NET ASSETS Total Net Assets Total Liabilities** Deferred Revenue **CURRENT LIABILITIES** Accrued Expenses Accounts Payable DEFERRED RENTAL TOTAL LIABILITIES AND NET ASSETS **TOTAL ASSETS NET ASSETS**

692,366

177,566

\$3,769,818 432,546 3,324,341

\$3,592,252

561,018

633,686

\$4,165,669

Represented you in Washington, D.C. and Springfield, IL.



Gained House

support

& coordinated Senate

Helped to approve and allocate funds for Lock and Dam 25. Participated in

Working for over two decades to fund the repair of these locks,



was allocated with the help of bi-partisan support from Illinois legislators.

lobbying efforts in Springfield during session.

Developed relationships with congressmen in 2022 through various events including meetings, lunches, dinners and social media.

Attended meetings, panels and discussions on behalf of farmers with legislators and influencers including Senate and Gubernatorial forum, corn congress. Secretary Tom Vilsack ethanol panel and more.

Built Farm Bill 2023 **Priorities** Based on

> Organized several farm bill listening sessions.

Farmer Input

Met with legislators and staff to discuss and improve farmer programming such as:

- Maintaining robust crop insurance program
- Increasing Foreign Market Development funding
- Supporting conservation practices.

to increase

ethanol market.

This act is a game changing piece of legislation that will be instrumental in helping automakers improve efficiency of vehicles, reduce CO2 emissions, and comply with stricter vehicle standards. The higher-octane fuel required in this legislation enables engines to get more miles per gallon. That increased fuel efficiency along with higher ethanol blends reduces emissions

and fuel costs.

age in Illinois or 118,418 acres thanks to the Precision

Conservation Management

Developed a partnership agreement with PepsiCo via Precision Conservation Management to increase soil health practices and acres in Illinois through 2023.

Passed the Illinois Industrial Biotech Initiative Act

Pritzker **Supports** E15

Espoused year-round E15 sales

in a letter to EPA with seven other Midwest governors.

Capitalized on previous investments in Illinois' biotech research and infrastructure and created the Illinois Industrial Biotechnology Partnership, a public private partnership to help market Illinois **GRANTS** to the growing industrial biotech sector.

> Facilitated 101 unique messages and 150 general messages from farmers to EPA on atrazine.

> > Sent **50**+ communications and news releases to state and local media outlets, helping farmers and non-farmers understand more about corn

and agriculture.

Future



Created new cover crop conservation incentive program.

Created **PACE** new crop insurance program.

Developed as an endorsement to crop insurance policies, this product provides yield loss coverage when a weather event prevents spring-applied nitrogen applications.

Supported policy to grow livestock feed demand.

Worked with livestock partners to secure additional funding for state veterinarians in 2022.

Joined with Illinois livestock groups, in Illinois Livestock **Development Group work,** to support the livestock industry.



Worked to end Nitrogen

Talked with elected officials, contacted CF Industries, testified at International Trade Commission public hearing, connected 110 farmer comments to officials and more.

Celebrating





000

5 Reasons to Join



Representation in Springfield and Washington D.C.

ICGA farmer leaders are often in Springfield and Washington D.C. lobbying on whatever is sue of the day might help or hinder the farm economy in Illinois or in the U.S. ICGA writes letters to elected officials, submit comments on regulatory is sues, bring awareness to farmers and non-farmers alike about the value of certain policy proposals, and ask farmers to join with us and contact a legislator when needed.



Empowering the next generation

IL Corn partners with Illinois FFA with a long-term goal of helping place Illinois student leaders into congressional offices. This helps the overall ag awareness in the office and, we hope over time, in Washington D.C. Placing leaders with agriculture backgrounds where decisions about agriculture are being made is an opportunity for farmers that ICGA hopes to capture.



Your membership creates positive change for our soils, water, and air.

Precision Conservation Management, an ICGA initiative, is a farmer service program that evaluates conservation practices on both impact to the environment and to family farmer profitability. Participating farmers can utilize the one-on-one technical assistance to guide them through conservation decisions and to aid in the evaluation of their farm against other farmers to improve their bottom line.



Increasing the value of corn through the livestock industry.

We invest in IL Beef and IL Pork and also are members of the Illinois Livestock Development Group, a collation of Illinois ag and farm groups that seeks to grow the livestock industry in Illinois. The ILDG helps farmers expand current livestock farms and build new barns by helping them through the laws in place in Illinois that govern this type of expansion. ILDG also promotes understanding and awareness of livestock to its non-farmer neighbors by hosting open houses in newly built barns. These public relations events have been hugely successful and very well attended.





Save \$\$ on Seed

Each three-year ICGA members hip comes with a coupon for \$50 off a bag of seed from several of our participating partners (see below). You have access to important ICGA and NCGA programs like Precision Conservation Management and the Corn Yield Contest. And, because a member of ICGA is also a member of NCGA, your members hip comes with many other discounts and promotions that you'll want to investigate and utilize!





The idea is simple. The voice of one person can be lost, but the voices of thousands joined together will be heard, even in the midst of chaos.

As a member, we're going to send you issue updates every week so you're better informed. We're going to encourage you to get involved when an issue will positively or negatively impact your family farm. And we're going to ask you how we're doing every single year.

If you join, you have access to the biggest benefit of all. You'll have input into our industry. You'll be a part of making it better and you won't be helpless when things fall apart. Every corn farmer in Illinois needs you to be the best that we can be.

