"While 2022 hasn’t been without its challenges, IL Corn Growers Association has had many wins on behalf of farmers in Illinois. Like your endless duties on the farm, IL Corn leaders and staff have been working on issues constantly to make sure farmers are represented and to position you to grow your farm and business. Some of our wins this year are a culmination of decades of work; we celebrated those efforts during our 50th anniversary and look forward as we focus on the future.

We are pleased to provide this snapshot of our annual report. From our staff and volunteer leaders, thank you for your continued support. With the dedicated efforts of talented individuals, we continue to represent you in Washington D.C. and Springfield. Take a couple minutes to remember how we have strategically aligned with farmer goals to position Illinois corn farmers for long term success."

Marty Marr
President
New Berlin, IL

IL CORN GROWERS ASSOCIATION
2022 ANNUAL REPORT

Leadership

ICGA BOARD OF DIRECTORS

DISTRICT I – Mike Homerdinger, Yorkville, 815-693-9735
DISTRICT II – Ellen Rahn, Mount Carroll, 815-590-5265
DISTRICT III – Brent Swanson, Oneida, 309-368-9737
DISTRICT IV – Bill Leigh, Minooka, 309-361-0224
DISTRICT V – Jason Bunting, Emington, 815-252-5520
DISTRICT VI – Sarah Hastings, Sidney, 217-841-2190
DISTRICT VII – Mark Burslemeyer, Maroa, 217-412-4466
DISTRICT VIII – Mike Shane, Peoria, 309-509-0078
DISTRICT IX – Michael Houston, Golden, 217-740-9125
DISTRICT X – Marty Marr, Jacksonville, 217-473-9304
DISTRICT XI – Keith Sanders, Vandalia, 618-267-2024
DISTRICT XII – DonCumrip, Marshall, 217-251-2199
DISTRICT XIII – Matt Rush, Fairfield, 618-795-1042
DISTRICT XIV – Garrett Hawkins, Waterloo, 618-604-7678
DISTRICT XV – Joe Murphy, Harrisburg, 618-926-5005
AT LARGE DIRECTOR – Kate Dammer, Aledo, 309-332-2256
AT LARGE DIRECTOR – Dave Rylander, Victoria, 309-337-1360
EX OFFICIO ILLINOIS FARM BUREAU REPRESENTATIVE – Mark Reichert, Auburn, mreichert@ilfb.org

Contact Your District Director with Questions or Issues

QUESTIONS ABOUT THIS REPORT?
Rodney Weinzierl, Executive Director, Weinzierl@ilcorn.org
Annual Report Editors:
Lindsay Mitchell, Communications, lmitchell@ilcorn.org
Tara Desmond, Marketing, tdesmond@ilcorn.org

FOLLOW US:
@ilcorn
# Financial Report

## Statement of Financial Position

**Assets**

- **Current Assets**
  - Cash and Cash Equivalents: $477,528
  - Accounts Receivable:
    - Related party: $62,710
    - Other: $43,769
  - Grant Receivable: $410,494
  - Prepaid Expenses: $62,664
  - Short Term Investments: $2,219,064
  - **Total Current Assets**: $3,276,229

- Other Investments: $74,400
- Property and Equipment, Net: $807,874
- Long-term Prepaid Lease: $7,166
- **Total Assets**: $4,165,669

**Liabilities and Net Assets**

- **Current Liabilities**
  - Accounts Payable: $68,302
  - Deferred Revenue: $156,576
  - Accrued Expenses: $11,265
  - **Total Current Liabilities**: $236,143

- Deferred Rental Income: $172,639
- **Total Liabilities**: $408,782

- **Net Assets**
  - Without Donor Restrictions: $3,746,887
  - **Total Net Assets**: $3,756,887

**Total Liabilities and Net Assets**: $4,165,669

## Statement of Activities

**Revenues and Gains**

- Dues: $130,442
- Project Funding: $2,074,000
- Grants and Special Projects: $2,072,906
- Rental: $8,221
- Interest: $4,632
- Income from Equity Investments: $(285)
- Other: $0
- Unrealized Gain on Marketable Securities: $(87,552)
- **Total Revenue and Gains**: $4,202,364

**Operating Expenses**

- **Program Services**
  - Grassroots Committee: $633,686
  - Exports Committee: $561,018
  - Industrial Committee: $692,366
  - Special Projects: $1,170,182
  - **Total Program Services**: $3,592,252

- Management and General: $177,566
- **Total Operating Expenses**: $3,769,818

**Change in Net Assets**: $432,546

**Net Assets, Beginning of Year**: $3,324,341

**Net Assets, End of Year**: $3,756,887
Supported policy to grow livestock feed demand. Worked with livestock partners to secure additional funding for state veterinarians in 2022.

Joined with Illinois livestock groups, in Illinois Livestock Development Group work, to support the livestock industry.

2022 Focusing on Future

$732 million was allocated with the help of bipartisan support from Illinois legislators.

Helped to approve and allocate funds for Lock and Dam 25.

Working for over two decades to fund the repair of these locks.

Represented you in Washington, D.C. and Springfield, IL.

Pritzker Supports E15 in a letter to EPA with seven other Midwest governors.

起到了关键作用，shipping vehicles, reduce CO2 emissions, and comply with stricter vehicle standards. The higher-octane fuel required in this legislation enables engines to get more miles per gallon. That increased fuel efficiency along with higher ethanol blends reduces emissions and fuel costs.

Sent 50+ communications and news releases to state and local media outlets, helping farmers and non-farmers understand more about corn and agriculture.

Developed as an endorsement to crop insurance policies, this product provides yield loss coverage when a weather event prevents spring-applied nitrogen applications.

Built Farm Bill 2023 Priorities Based on Farmer Input

Organized several farm bill listening sessions.

Met with legislators and staff to discuss and improve farmer programming such as:
- Maintaining robust crop insurance program
- Increasing Foreign Market Development funding
- Supporting conservation practices.

Passed the Illinois Industrial Biotech Initiative Act

Capitalized on previous investments in Illinois’ biotech research and infrastructure and created the Illinois Industrial Biotechnology Partnership, a public-private partnership to help market Illinois to the growing industrial biotech sector.

Developed a partnership agreement with PepsiCo via Precision Conservation Management to increase soil health practices and acres in Illinois through 2023.

Developed a Next Generation Fuels Act

This act is a game changing piece of legislation that will be instrumental in helping automakers improve efficiency of vehicles, reduce CO2 emissions, and comply with stricter vehicle standards. The higher-octane fuel required in this legislation enables engines to get more miles per gallon. That increased fuel efficiency along with higher ethanol blends reduces emissions and fuel costs.

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ICGA farmer leaders are often in Springfield and Washington D.C., lobbying on whatever issue of the day might help or hinder the farm economy in Illinois or in the U.S. ICGA writes letters to elected officials, submit comments on regulatory issues, bring awareness to farmers and non-farmers alike about the value of certain policy proposals, and ask farmers to join with us and contact a legislator when needed.

**Reason 2: Empowering the next generation**

IL Corn partners with Illinois FFA with a long-term goal of helping place Illinois student leaders into congressional offices. This helps the overall ag awareness in the office and, we hope over time, in Washington D.C. Placing leaders with agriculture backgrounds where decisions about agriculture are being made is an opportunity for farmers that ICGA hopes to capture.

**Reason 3: Your membership creates positive change for our soils, water, and air.**

Precision Conservation Management, an ICGA initiative, is a farmer service program that evaluates conservation practices on both impact to the environment and to family farmer profitability. Participating farmers can utilize the one-on-one technical assistance to guide them through conservation decisions and to aid in the evaluation of their farm against other farmers to improve their bottom line.

**Reason 4: Increasing the value of corn through the livestock industry.**

We invest in IL Beef and IL Pork and also are members of the Illinois Livestock Development Group, a coalition of Illinois ag and farm groups that seeks to grow the livestock industry in Illinois. The ILDG helps farmers expand current livestock farms and build new barns by helping them through the laws in place in Illinois that govern this type of expansion. ILDG also promotes understanding and awareness of livestock to its non-farmer neighbors by hosting open houses in newly built barns. These public relations events have been hugely successful and very well attended.

**Reason 5: Save $$ on Seed**

Each three-year ICGA membership comes with a coupon for $50 off a bag of seed from several of our participating partners (see below). You have access to important ICGA and NCGA programs like Precision Conservation Management and the Corn Yield Contest. And, because a member of ICGA is also a member of NCGA, your membership comes with many other discounts and promotions that you’ll want to investigate and utilize!

The idea is simple. The voice of one person can be lost, but the voices of thousands joined together will be heard, even in the midst of chaos.

As a member, we’re going to send you issue updates every week so you’re better informed. We’re going to encourage you to get involved when an issue will positively or negatively impact your family farm. And we’re going to ask you how we’re doing every single year.

If you join, you have access to the biggest benefit of all. You’ll have input into our industry. You’ll be a part of making it better and you won’t be helpless when things fall apart. Every corn farmer in Illinois needs you to be the best that we can be.

Learn more about each of these important benefits at www.ilcorn.org